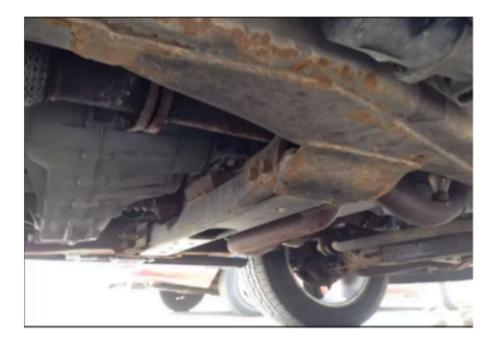
PATVIN UJE LISTEN SOLVE

Cavity Wax System



ENVIRONMENTAL IMPACT ON CAR BODY











MAJOR ISSUES OBSERVED RUST



BODY PERFORATION



PAINT DEGRADATION





IMPACT ON O.E.M'S



UALITY ISSUE

WARRANTY COST

QUALITY ISSUE



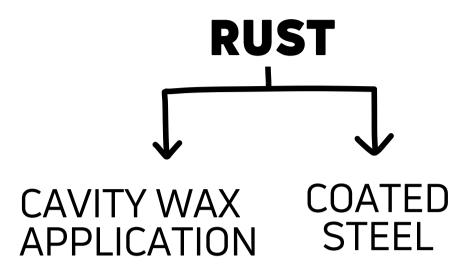
PRODUCT QUALITY ASSURANCE



BRAND IMAGE

STEPS TO IMPROVE QUALITY







RESULTS OF QUALITY IMPROVEMENTS







EXTENDED WARRANTY TO END CUSTOMER AS SALES TOOL

WARRANTY COST REDUCTION

Customer Perception matters: BETTER PERCEPTION OF QUALITY BY CUSTOMERS

PRODUCT RELIABILITY





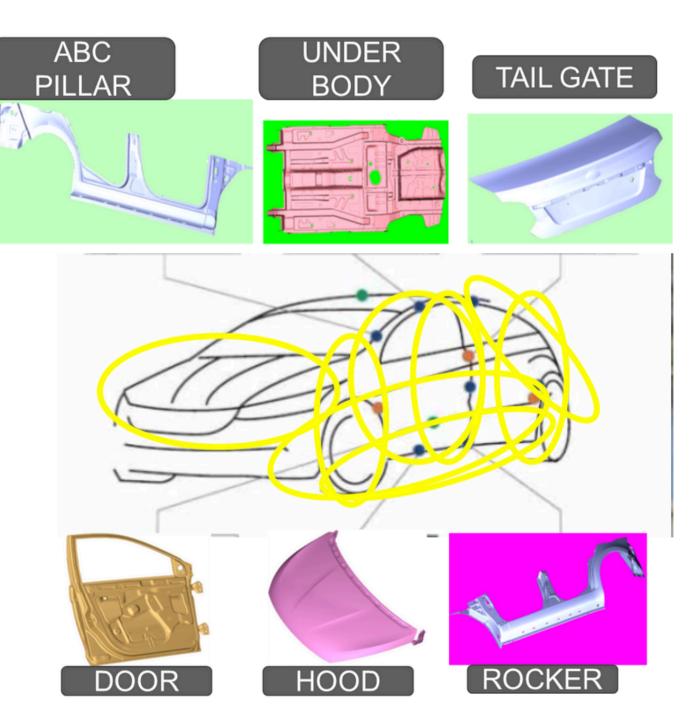
BRAND IMAGE ENHANCEMENT

HIGHER COST REALISATION



AREAS SUSCEPTIBLE TO RUST

DOORS
ABC PILLARS
HOOD
TAIL GATE
ROCKER
UNDER BODY





PATVIN SOLUTION FOR CAVITY WAX APPLICATION

• FEEDING SYSTEM





DIFFERENT WAX NOZZLE DESIGNED TO ACHIVE OPTIMUM COVERAGE

Nozzle Ref.No:7-107R



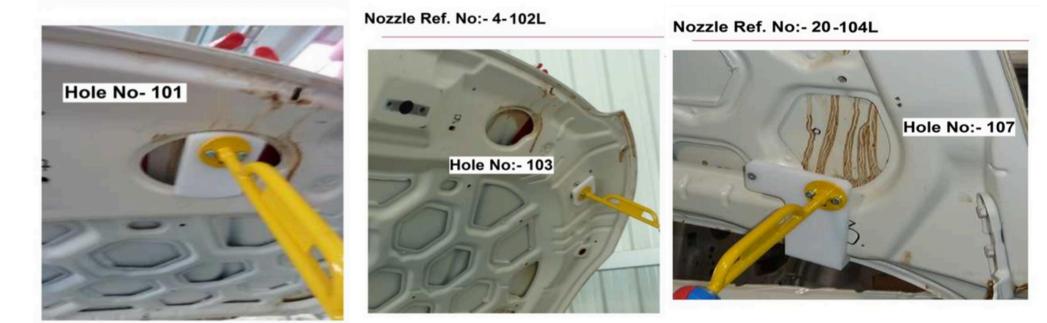






DIFFERENT WAX NOZZLE DESIGNED TO ACHIVE OPTIMUM COVERAGE

Nozzle Ref. No:- 59-101L



Nozzle Ref. No:- 15-115L

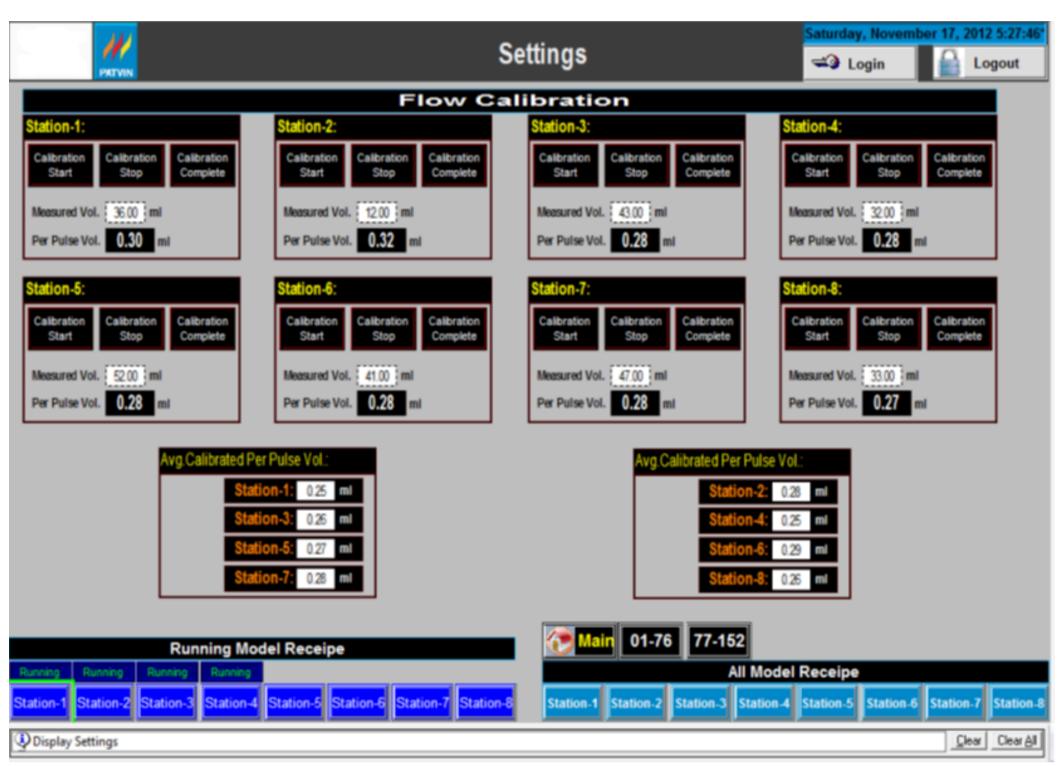


Nozzle Ref. No:- 5-106L





PREDEIFNED MEASURED WAX QUANTITY IN EACH STATAION





VISUAL TESTING DONE BY OPENING CUTOUTS ON TRIAL BODY

